



*The Commonwealth of Massachusetts  
Commonwealth Health Insurance Connector Authority  
100 City Hall Plaza  
Boston, MA 02108*

DEVAL PATRICK  
Governor  
  
TIM MURRAY  
Lieutenant Governor

LESLIE KIRWAN  
Board Chair  
  
JON KINGSDALE  
Executive Director

September 4, 2008

### **Announcement**

**RE: Change in Commonwealth Choice Voluntary Plan Commissions**

Dear Valued Broker:

We are pleased to announce a change in our commission policy effective October 1, 2008:

- ✓ The commission paid on **Commonwealth Choice Voluntary Plan** business will change from \$10 per subscriber, per month to 2.5% of the monthly premium.
- ✓ This change will apply to both new and existing business, and will be implemented when premium payments are received for **October 2008** coverage.

This change will align our commission schedule with well established commission programs in the group health insurance marketplace in Massachusetts. We hope that it demonstrates our gratitude and our deep commitment to our partnership with you. You are an important part of the success of Health Care Reform, which has brought health coverage to more than **439,000** people who were previously uninsured.

Thank you for your continued support. As always, do not hesitate to contact us at **1-877-MA-ENROLL (1-877-623-6765)** if you have any questions or need any assistance.

Sincerely,

Kevin Coughlin  
Chief Marketing Officer  
Commonwealth Health Insurance Connector Authority